

Raker-Roberta's 2021 Program FAQ



- **How does your Early Order Discount Work?**

Orders placed by November 1st, 2021 for the Spring season will receive a 10% Early Order Discount. The largest Early Order Discount in the industry!

- **How does the R2 Volume Discounts work?**

Volumes are set in July for the entire 2021 season. Your broker/sales rep will provide that information to you. Your volume is your volume regardless of order size – We no longer require a 16 tray minimum for customers to receive their discount.

- **What if I substantially increase my orders for 2020?**

If you know that you will be increasing your orders, please let your sales rep know and they will work with us to provide you the best pricing based on your volume.

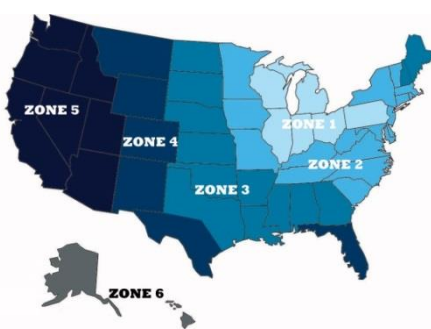
- **In the past I received quoted pricing. Will that continue?**

Yes. Raker-Roberta's will continue to offer quoted pricing on request, based on volume and product mixt.

- **What will my freight costs be?**

R2 offers competitive freight rates on a per tray basis based on your region of the country.

Your broker will be able to provide you with these flat rates up front at the time you place your order so your freight costs will not be a surprise.



- **What is R2's 162 High Density Tray?**

The 162 Cell high density tray has replaced our 128 size tray. This tray is actually larger in soil volume due to the taper of the cell than the 128. This larger soil volume gives a better root mass and better plant. The cost factor is favorable to the customer.

Your 'per plant' price is typically less than the 128 price. We are growing the crop for the same amount of time as the 128. . You'll see no differences in crop timing.

- **Is it possible to pick what day of the week I receive my plants?**

We strive to ship all orders out in the week they are scheduled. We are not able to guarantee a specific day.

- **How can I find all the changes to the 2021 Raker-Roberta's Young Plant Program?**

Please reference the catalog for more specific information regarding changes.

Raker-Roberta's Young Plants

www.raker.com

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